

**Message from President,
Julie Fleischmann**



Here we are, Fall 2007. Summer is a distant memory of sunny days, warm evenings and lots of opportunities to enjoy our favourite leisure time with family and friends. I hope you were able to take time to enjoy the spectacular summer in Wallaceburg and our surrounding communities. Now, however, once fall arrives, our busy schedules seem to resume at rapid speed.

Your Chamber was busy this summer with our regular events and activities. Business After Hours were well attended at Gil & Sons, Cork 'n Keg/Goose Feathers and the new Days Inn. Thanks to our hosts and to all those who attend these worthwhile monthly networking opportunities. I will look forward to seeing you at the Fall events at the RBC Halloween Bash and at Riverview GM for the annual Salvation Army Toy Drive.

Our Gateway Signage initiative is well under way thanks to the generosity of our membership and many of our community organizations. We are in the process of reviewing proposals and, weather permitting, will still have the opportunity to erect the signage before the snow flies this year. Please be sure though, our gateway signage will be in place in the near future and will raise our community awareness and pride to residents, visitors and passers-by. We are still several thousand dollars short of our goal so if you haven't had the opportunity to contribute please contact Tina today with your pledge to this important community program.

On a personal note, this will most likely be my last message to the membership as your Chamber President. Our Annual General Meeting is in November and a new Board of Directors and Officers will be elected. I want to say that I have truly enjoyed representing our membership and the Chamber the last 18 months and am proud of the accomplishments of this Board. We have worked hard to improve the economy of Wallaceburg, to represent our membership in the region and to planning and implementing initiatives to improve our community.

If re-elected, I will look forward to continuing to serve this organization as a member of the Board of Directors as Past President. John and I may have taken on a "new project" this fall but our hearts, our dearest friends, most loyal business associates and our huge extended family at Riverview and beyond can only be found in Wallaceburg. We will continue to devote our time and resources to this community.

Thank you for having me as your President.

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Wallaceburg & District Chamber of Commerce OUR MISSION

The Wallaceburg & District Chamber of Commerce shall be a cohesive force for business interests by:

- a) Representing Wallaceburg & District businesses to Governments, Community Interest Groups, Businesses and other Chambers of Commerce;
- b) Promoting Wallaceburg & District Businesses and Community;
- c) Providing a Forum for Business Interaction, and
- d) Providing Membership Services

2006 Board of Directors

President, Julie Fleischmann
Riverview Automobile Limited
(519) 627-6014

Vice President, Travis Hooper
Scotiabank
(519) 354-5560

Secretary, Al Jansen
Gil and Sons Ltd.
(519) 627-5924

Treasurer, Sandra Parkin
Scotiabank
(519) 627-2268

Directors

Dr. Jeffrey Fox, Doctor of Chiropractic/
Certified Kinesiologist

Janet Paxton, Blackburn Radio Inc.

Bonnie Dowell, Shoppers Drug Mart

Karen Verstappen, Oaks Inn

Carmen McGregor, Gregor Logistics

Betty Tack, Homeward Realty

Bob Taylor, Sears Carpet & Upholstery Cleaning

Karen Debergh, Freedom 55 Financial

Christine Kun, ECR International Ltd.

Dr. Michael Rocca, Dentist

Staff

Tina Fraleigh, Administrative Assistant



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**2007
Schedule**

***NEW DAY AND
TIME***

BIZ AFTER HOURS

5:00 TO 7:00 P.M.

\$5.00 Admission at door

JANUARY 11, 2007

Host: Crabby Joe's Bar & Grill

Sponsor: Alzheimer Society

FEBRUARY 8, 2007

Host: Sydenham Community Curling Club

MARCH 8, 2007

Host: Baldoon Golf Club

APRIL 12, 2007

Host: Wallaceburg BIA

(Glasses & Grapes Location)

MAY 10, 2007

Host: Thoughts in Thread

JUNE 21, 2007

Host: Accurate Design Technologies

Co-Host: Clarica

JULY 26, 2007

Host: Gil & Son's Limited

AUGUST 9, 2007

Host: Cork 'N Keg/Goose Feathers

SEPTEMBER 12, 2007

Host: Days Inn, Wallaceburg

OCTOBER 11, 2007

Host: RBC Royal Bank

NOVEMBER 29, 2007

Host: Riverview Automobile Limited

Co-Host: The Wallaceburg News

***Want To Promote Your Business?
Consider hosting a "Biz After Hours"***

*The Wallaceburg & District Chamber of Commerce
are booking their 2008 "Biz After Hours" events.*

*If you would be interested in being a host,
please call Tina at the Chamber office (519-627-1443)
for more details.*

*Bookings are made on a first come, first serve basis
and since there are only 11 opportunities,
we look forward to hearing from you today!!*

Upcoming Events

October 16, 2007

Exporting to the United States:

A Customs Compliance and Security Seminar

Location: Smitty's Restaurant

307 Grand Avenue West, Chatham

Time: 8:00 am—12:00 pm

Fee: \$25.00 includes breakfast

For more information, please call 519.351.7700 x2031

November 4, 2007

Wallaceburg & District Museum

Frankenmuth Bus Trip

\$75.00 per person

For more information, please call 519.627.8962

November 8, 2007

Young Professionals of Chatham-Kent

Networking

6:00 pm — 8:00 pm

Location: To be announced

\$5.00 at the door

For more information, please contact the
Chatham-Kent Business Enterprise Centre at
519.351.7700 x2031

November 29, 2007

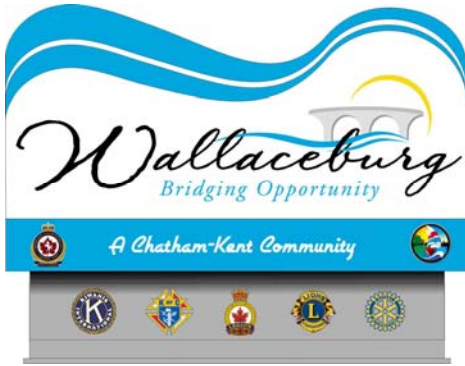
Biz After Hours

5:00 to 7:00 pm

Riverview Automobile Limited &

The Wallaceburg News

\$5.00 Admission



Over the past year, the Wallaceburg & District Chamber of Commerce's, Marketing & Promotions Committee has been working on a project called the Wallaceburg Gateway Signage Program.

The Gateway Signage Program is to enhance the appeal of Wallaceburg to visitors as they enter the community and "Restore the Pride", Wallaceburg residents have in their community, by placing Gateway Signage in four prominent locations throughout the community.

This signage program can only be made possible by the support of business and community groups like yourself. We have determined a cost and with a matching partnership with the Municipality of Chatham-Kent & Community Futures we are required to raise \$25,000 for the project to be completed.

Above is an example of the Gateway Signage and a donation form is included with the newsletter. All monies donated from businesses and the community will go directly to the completion of the signage project. If you have any questions please contact Tina Fraleigh at the Chamber office at 519-627-1443.

The Wallaceburg Chamber of Commerce is very excited about this project and we look forward to your partnership in "Restoring Pride in Our Community"

GATEWAY SIGNAGE PROGRAM

Thank you

\$1000.00 plus Donations

Community Living Wallaceburg
Wallaceburg Legion Br. 18
Chamber, Golf Committee
Chamber, BEA Committee
Wallaceburg BIA
Novatrim
Rotary Club of Wallaceburg

\$500.00 plus Donations

Riverview—Your GM Store
Tim Hortons, Mike & Paula Grail
John Fleischmann Holdings
Homeward Realty
Scotiabank
Dura-Chrome Ltd.

\$250.00 plus Donations

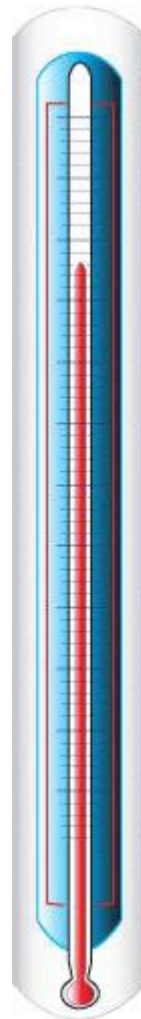
Dr. Bill & Teri Currier
Patterson Motors
Wallaceburg Automotive (NAPA)
Finkl & Sons—Todd Gilhuly
Mr. Lance Babcock
Wallaceburg Jersey Dairy

Other Donations

Tab's Recycling
Mr. & Mrs. Mark Fraleigh
Tom & Al's Furniture
Kim Murray Insurance
McCarron Plumbing
Victoria's Garden
Dr. Michael Rocca

In-Kind Donations

The Wallaceburg News



\$25000

\$19487.55

\$0

Municipality of Chatham-Kent Ontario Works

Employment Placement Program

Your recruitment alternative...

Are you a Chatham-Kent Employer? Are you looking for an easy cost effective way to hire and train new staff? Don't look any further!

The Ontario Works Employment Placement Program is a "made in Chatham-Kent solution" that provides:

- **Hiring Assistance, Screening & Matching**
We will prescreen and refer candidates that meet your requirements. You decide who you wish to hire.
- **WSIB/Accident Insurance Coverage**
We cover the costs /claims of Workplace Safety and Insurance Board (WSIB) or Accident Insurance coverage for a six month period.
- **Funding Available for Employers**
Employers may be eligible to receive up to \$4000 to offset the costs of training new staff.
- **Human Resources Services**
We can assist with the development of training plans and provide job retention training to ensure the candidates continue to meet your needs.

**Call an Employment Placement Advisor today at 519-351-1228 ext 0.
Business Hours Mon-Fri 8:30am-4:30pm**

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Benefit Check

Group insurance tips for employers and employees

You're taking on more responsibility for aging family members and the last place you expect help is your group benefit plan, right? But the Chambers Plan includes an employee assistance plan (EAP) among its optional benefits. If your company has an EAP, you can talk to professionals about eldercare issues.

Brought to you exclusively by your Chambers of Commerce Group Insurance Plan® agent.

Mares Insurance Services Inc.
257 St. Clair Street

Chatham, Ontario N7L 3J8
Phone: 519-354-9154 Fax: 519-351-0884
Email: jmares@ciaccess.com

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Wallaceburg, Ontario
N8A 2P4

Tel. (519) 627-9995
Fax. (519) 627-9997

Benefit Facts

YOU CAN TAKE IT WITH YOU!

When employees leave your firm, they may be entitled to ongoing life insurance because of their participation in your group plan. Their coverage can be 'converted' to an individual policy for the same amount, with the employee paying all future premiums. The advantage to the employee is that this coverage is guaranteed, if the employee applies for it within 30 days of leaving your company.

A converted policy can provide a level of coverage appropriate for retirement. Conversion benefits also suit some people's circumstances before retirement. Those who have health issues may not find reasonably priced life insurance, if they can find any at all. Others may need a life insurance policy with a specific purpose in mind, like those required to keep coverage for the benefit of an ex-spouse, as a condition of divorce.

But the key to conversion is timing. The employee's application and initial premium cheques must reach the insurer within 30 days of the end of employment. After that, the group benefit cannot be converted, leaving the individual to try to find coverage on his or her own.

If an individual leaves your company without being made aware the guaranteed benefit is available, your company leaves the door open to a possible legal challenge down the road. With that in mind, the Chambers Plan offers a sample letter employers can use. When an employee declines conversion, he or she signs the letter, acknowledging the offer. Completed forms are worth keeping with the departed employee's file for a period of time.

Remember, whether or not an individual converts the group life benefit, there's no cost to the employer. And it's easy to make the offer a routine part of your process when an individual leaves your company.

Benefit Facts presents information to help you manage your employee benefits. Brought to you by your Chambers of Commerce Group Insurance Plan® agent, representing Canada's premier group plan for small and medium sized businesses.

Mares Insurance Services Inc.
257 St. Clair Street
Chatham, Ontario N7L 3J8
Phone: 519-354-9154 Fax: 519-351-0884
Email: jmares@ciaccess.com

WALLACEBURG BUSINESS OF THE MONTH

The Chamber recognizes that our community is very fortunate to have an abundance of dedicated business owners and professionals.

Although we host the Annual Business Excellence Awards to recognize our corporate leaders, we wanted the opportunity to recognize achievements throughout the year.

Business of the Month Criteria

Wallaceburg & District business or organization who has shown development or financial commitment to the community, new innovation or outstanding community involvement.

If you would like to suggest a recipient, please feel free to contact one of the board directors or Tina at the Chamber office (519-627-1443)

Congratulations

Herbal Magic
September Business of the Month

The Chocolate Penguin
October Business of the Month

Subway
November Business of the Month



Government Announces Competition Policy Review Panel

In July, the federal government announced the creation of a Competition Policy Review Panel that will review key elements of Canada's competition and investment policies to ensure that they are working effectively, allowing us to encourage even greater foreign investment and create more and better jobs for Canadians.

The panel's core mandate is to review two key pieces of Canadian legislation, the *Competition Act* and the *Investment Canada Act*, including the treatment of state-owned enterprises and the possibility of a national security review clause. The panel will also examine Canada's sectoral restrictions on foreign direct investment, and the competition and investment regimes of other jurisdictions to assess reciprocity between their rules and Canada's. Separately, the panel will also assess how Canada's policies may further encourage outward investment. The panel will report to the Minister of Industry Jim Prentice on behalf of the government of Canada, by June 30, 2008 with concrete recommendations to further enhance competition in Canada.

The panel will be chaired by Mr. Lynton Ronald Wilson and other members of the panel include" Mr. N. Murray Edwards, Ms. Isabelle Hudon (President & CEO of the Montreal Board of Trade) Mr. Thomas Jenkins and Mr. Brian Levitt.

The Canadian Chamber of Commerce believes that the Competition Policy Review Panel is an excellent opportunity to make Canada a more competitive, prosperous and productive economy with a policy framework that rivals the best of our trading partners. The Canadian Chamber of Commerce will be very active in this process, ensuring that the voice of Canadian business is heard by the competition policy review panel. We will ensure that members are consulted for their input on these important issues.

For more information about this issue, contact Chris Gray, Policy Analyst, (613) 238-4000 x251, cgray@chamber.ca or Brian Zeiler-Kligman, International Policy Analyst, (613) 238-4000 x225, bzeiler-kligman@chamber.ca.

Wallaceburg & District Chamber of Commerce

Annual General Meeting November 14th, 2007 Noon, Oaks Inn

All Chamber members are welcome to attend this meeting. Please call the Chamber office at (519) 627-1443 for more information.

The Wallaceburg & District Chamber of Commerce would like to thank our newsletter advertisers for their support in 2007.

If you would be interested in being an annual advertiser, please contact the chamber office for more details.

Welcome New Members

J. Barry McFadden & Son
48 Pine Drive
Wallaceburg, ON N8A 3L8
Phone: (519) 627-1044
Contact: Barry McFadden, Owner

J. Barry McFadden & Son, established in 1928, is a family owned business that has been passed down through the generations. Barry McFadden took over from his father in 2001. Barry is an Electrical Contractor for Residential, Commercial and Farm with a Masters license through the government. Barry's 24 hour on call service shows dedication to his profession.

CPT Entertainment Inc.
P.O. Box 37065
London, ON N6E 3T3
Phone: (519) 280-8301
Email: Kevin@cptentertainment.com
Contact: Kevin Bulmer, Vice President

CPT Entertainment is an event management company (Trade shows, Festivals, Live Music, etc.) and creative media (Music and Video Production).

Mac Neaves Trailer Sales
29914 Tramway Road, RR #2
Dresden, ON N0P 1M0
Phone: (519) 683-2269
Fax: (519) 683-2269
Contact: Mac Neaves, Owner

Mac Neaves sold his 1st trailer in 1990. He has a dealership for S&H Trailers, Continental Cargo as well as selling other brands if the price is right. Mac works from home.

"Hope you find my Deal as sweet as my maple syrup"

Lets Get Fit
Centre for Healthy Living
P.O. Box 1128, 943 Wellington Street
Dresden, ON N0P 1M0
Phone: (519) 683-2500
Fax: (519) 683-2500
Email: letsgetfit@bellnet.ca
Web: www.letsgetfitcentre.com
Contact: Sandra Maltby-Mills, Owner

Let's Get Fit centre for healthy living is a wonderful facility which helps you take control of your health and wellness. Let's Get Fit has everything you need to stay young at heart! We not only have the equipment to exercise on, but we offer guidance and support. Orientations to general weight programs are included in the membership price. Personal training is available for anyone needing extra direction or motivation. Our classes are educational and motivational, ensuring you are exercising safely and effectively. Yoga is offered for

people wanting to de-stress, strengthen and stretch. Thai massage is available to completely relax, alleviate muscle tension and re-energize. Our infrared sauna is a wonderful way to soothe your tired muscles and detoxify your body. This centre welcomes young and old alike, and is committed to *keeping you young at heart!*

Critter Sitters
567 Sandra Crescent
Wallaceburg, ON N8A 2C8
Phone: (519) 628-5487
Email: critter3@sympatico.ca
Web: www.crittersitterweb.ca
Contact: Mike & Wendy Czarnecki, Owners

Critter Sitters is a husband and wife business who are licensed, bonded and insured. Mike and Wendy will visit your home to take care of your pet(s) while you're on vacation, family emergency, or at work. They will feed, give fresh water, clean litter, walk your dog and have play time with your pet(s). They will also bring in your mail and papers, water indoor plants, rotate lights and open and close drapes for the lived-in look.

Vorenius Property Management
552 Lafontaine Street
Wallaceburg, ON N8A 4J4
Phone: (519) 437-9174
Email: Malcolm@vorenusmanagement.com
Contact: Malcolm Millar, President

Vorenius Property Management specialize in small property management (apartment buildings, small commercial and residential), not high rise apartments or large organizations. Their motto is "Fair, Firm & Friendly"

Kimberley's Massage Therapy &
Wellness Spa
423 St. George Street
Dresden, ON N0P 1M0
Phone: (519) 683-6667
Fax: (519) 683-6995
Email: kim@kimberleysspa.com
Web: www.kimberleysspa.com

Kimberley's is a Wellness Spa. They offer Registered Massage Therapy treatments, manicures, pedicures, facials, body wraps, reflexology, make-up application, ultrasound, airbrush tanning, waxing, hot stone massage. Kimberley's offers spa packages and welcomes groups, bridal parties, or customized packages. Kimberley's is open Monday-Friday from 9-8 p.m., Saturday from 9-4 p.m. and are closed on Sunday.

NEXT DEADLINES

Deadline for January's
Edition is
December 15th, 2007

Members: Articles on Business related topics are welcome. 200 words maximum. Subject to approval by the Executive Committee and space available. Please submit articles to Tina at the Chamber office by fax (519) 627-1485 or by email at info@wallaceburgchamber.com